



USU World **North America**

**Centralize your knowledge,
streamline your success!**
August 30-31, 2023 | Las Vegas

USU World **North America**

Embracing the Future with SAM 2.0
August 30-31, 2023 | Las Vegas



Agenda KM Conference | August 30

*all times are shown in Pacific Daylight Time

USU World
North America

Time	Title	Speakers
8.30 am	Welcome & Opening	
9 am	Opening Remarks: Welcome to USU World North America!	Sven Kolb Managing Director, USU
9.30 am	Let's switch rooms!	
9.40 am	Welcome to the Knowledge Management Conference!	Florian Schwingenschloegl Enterprise Sales Manager, USU
9.45 am	The Status Quo of KM: Challenges and Solutions	Brian Cantor Managing Director, CMP Digital
10.15 am	The Future of KM: Trends and Innovations	Florian Schwingenschloegl Enterprise Sales Manager, USU
10.45 am	The Combination of both worlds: Let's talk!	Florian Schwingenschloegl Enterprise Sales Manager, USU Brian Cantor Managing Director, CMP Digital
11.15 am	Networking Break	
11.30 am	What's New in Knowledge Management: Driving Efficiency with active documents	Sebastian Grunwald Senior Product Manager, USU
12.15 pm	Strategies for Leveraging Knowledge Management to Optimize Business Processes and Mitigate Risks	Robbie Plourde Executive Sales Enablement Lead, USU
12.45 pm	Lunch & Networking	

Agenda KM Conference | August 30

*all times are shown in Pacific Daylight Time

USU World
North America

Time	Title	Speakers
1.30 pm	You don't have to search. Just know. - Global Realignment and Harmonisation of Knowledge Management	Sebastian Winter Subject Matter Expert Knowledge Management, Home Furnishing Retailer
2 pm	Technology is key: Self-Service, ChatGPT & more	Sven Kolb Managing Director, USU
3 pm	Networking Break	
3.15 pm	The Knowledge Management Success Story – How Raymond James Implemented a KMS and Won!	Zach Nicolaos Lead Operations Product Manager, Raymond James
4 pm	Managing Knowledge all over the world: 10 Use Cases in 10 Minutes	Florian Schwingenschloegl Enterprise Sales Manager, USU
4.30 pm	Wrap-up & Outlook	Brian Cantor Managing Director, CMP Digital Florian Schwingenschloegl Enterprise Sales Manager, USU
5 pm	End of Conference	
6 pm	Let's meet at our Evening Event!	The Heritage Steakhouse (located in The Mirage)

Agenda KM User Group | August 31

*all times are shown in Pacific Daylight Time

USU World
North America

Time	Title	Speakers
9 am	Welcome	Florian Schwingenschloegl Enterprise Sales Manager, USU
9.15 am	How other customers use Knowledge Center	Florian Schwingenschloegl Enterprise Sales Manager, USU Sebastian Grunwald Senior Product Manager, USU
10.30 am	USU Portfolio – Growing possibilities	Florian Schwingenschloegl Enterprise Sales Manager, USU
11 am	Expert session – It's time for your topics!	Sebastian Grunwald Senior Product Manager, USU
12 pm	Lunch	
1 pm	Roadmap & Strategy	Sebastian Grunwald Senior Product Manager, USU
1.30 pm	What's coming next: USU Knowledge Center 7.4	
2.30 pm	The new World of ChatGPT with Knowledge Management	
3 pm	Open discussion: You ask, we answer	
3.30 pm	End of KM User Group	

Agenda SAM Conference | August 30

*all times are shown in Pacific Daylight Time

USU World
North America

Time	Title	Speakers
8.30 am	Welcome & Opening	
9 am	Opening Remarks: Welcome to USU World North America!	Sven Kolb Managing Director, USU
9.30 am	Let's switch rooms!	
9.40 am	Welcome to the Software Asset Management Conference!	Rebecca Horton Managing Director & Business Lead, USU
9.50 am	Convincing your Executives: ITAM Risk = Business Risk!	Rich Gibbons Managing Director, The ITAM Review
10.30 am	The Future of SAM: Trends and Innovations	Robbie Plourde Executive Sales Enablement Lead, USU
11.15 am	Networking Break	
11.30 am	USU Technology Conceptual Outlook	Olaf Diehl Director Product Management, USU
12 pm	Tips & Tricks to save on SaaS	Mitchell Anderson Global Service Lead, SAM Optimization, USU
12.30 pm	Sneak Preview: Cloud Cost Management	Rebecca Horton Managing Director & Business Lead, USU
12.45 pm	Lunch & Networking	

Agenda SAM Conference | August 30

*all times are shown in Pacific Daylight Time

USU World
North America

Time	Title	Speakers
1.30 pm	The 5 pillars of SAM: The foundations to implement and mature	Rebecca Horton Managing Director & Business Lead, USU
2.00 pm	Part 1: Manage Clients, Datacenter & Portfolio	Danielle Swankoski Solution Engineer, USU
2.30 pm	Part 2: Manage SaaS & SAP	Robbie Plourde Executive Sales Enablement Lead, USU
3 pm	Networking Break	
3.15 pm	Time is money: How to govern a SAM tool efficiently!	Elie Baho IT Asset Management consultant
4 pm	USU Roadmap: Newest features & functions	Danielle Swankoski Solution Engineer, USU Robbie Plourde Executive Sales Enablement Lead, USU
4.30 pm	Wrap-up & Outlook	Rich Gibbons Managing Director, The ITAM Review Rebecca Horton Managing Director & Business Lead, USU
5 pm	End of Conference	
6 pm	Let's meet at our Evening Event!	The Heritage Steakhouse (located in The Mirage)

Agenda SAM User Group | August 31

*all times are shown in Pacific Daylight Time

USU World
North America

Time	Title	Speakers
9 am	Welcome	Rebecca Horton Managing Director & Business Lead, USU
9.15 am	Recap of the Conference	Rebecca Horton Managing Director & Business Lead, USU
9.30 am	Open panel: Bring your questions for our experts!	Robbie Plourde Executive Sales Enablement Lead, USU
10.30 am	New features: Data Collection, Visibility and Optimization	Danielle Swankoski Solution Engineer, USU Mitchell Anderson Global Service Lead, SAM Optimization, USU
12 pm	Lunch	
1 pm	Open discussion: Bring your challenges & ideas for product improvements!	
2 pm	What comes next?	Rebecca Horton Managing Director & Business Lead, USU
2.30 pm	End of SAM User Group	